

For Release  
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## Focus Information Systems Announces Partnership with Zantek Information Technology for Canadian Distribution of the Velocity LBM Solution

*Velocity LBM is Immediately Available; Built on SAP® Business One*

Focus Information Systems, LLC (Focus) is pleased to announce today the selection of Zantek Information Technology, Inc (Zantek) as the Canadian representative for the Velocity LBM solution.

Focus is working with selected channel partners to distribute and support their Velocity LBM solution throughout the United States and Canada. "Professional, qualified resellers and consultants are the core of our business plan." according to Bob Welch, President of Focus. "We are very excited to have Zantek as part of our partner community. Commitment to excellence, industry understanding, and dedication to customer satisfaction were the main reasons we chose Zantek."

**Velocity LBM** provides a complete business solution to customers in the lumber and building materials industry. The Velocity LBM solution includes and builds upon the functionality of the SAP® Business One application. Velocity LBM is the first product fully integrated with Microsoft Windows tailored to meet the specific needs of the lumber and building materials industry. Velocity LBM helps companies achieve operational efficiency, create new revenue channels, optimize customer service, and provide accurate data analysis.

Zantek is an authorized channel partner for SAP Business One, providing small businesses in the lumber and building materials industry the technology, business processes and consulting knowledge to easily adopt successful, long-term strategies. Velocity LBM is built on the foundation of SAP Business One, provided by a worldwide leader in application software and designed by industry experts with more than 40 years of combined experience developing solutions for the lumber, building materials and millwork industries.

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### **About Focus Information Systems**

Focus Information Systems ([www.focusinformationsystems.com](http://www.focusinformationsystems.com)) is a leading software solutions provider for the Lumber, Building Material, and Millwork industries. The dedicated experts at Focus Information Systems specialize in providing industry specific solutions enabling our clients to gain immediate benefits in better management of their businesses with limited resources and technology infrastructure.

### **About Zantek Information Technology**

Zantek Information Technology, Inc ([www.zantek-it.com](http://www.zantek-it.com)) is an information technology company focused on providing intelligent solutions to business issues through the effective use of technology. ZANTEK caters to the technology needs of small to medium size businesses in a wide range of industries. We make a difference by providing our customers with a level of service that is uncommon in our industry. We are fast, efficient, professional and reliable. At ZANTEK, we make IT easy.

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### **For More Information, Press Only:**

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